

***Transcript of***  
***GeoPark Limited***  
**Third Quarter 2019 Results Conference Call**  
**November 7, 2019**

**Participants**

James Park – Chief Executive Officer  
Andres Ocampo – Chief Financial Officer  
Augusto Zubillaga – Chief Operating Officer  
Stacy Steimel – Shareholder Value Director

**Analysts**

Gavin Wylie – Scotiabank  
Ian Macqueen – Eight Capital  
Miguel Ospina – Compass Group

**Presentation**

**Operator**

Good morning and welcome to the GeoPark Limited conference call following the results announcement of the third quarter ended September 30th, 2019 and the 2020 work program and investment guideline.

After the speaker remarks, there will be a question and answer session. If you would like to ask a question at this time, press star, one on your telephone keypad. If you would like to withdraw your question, press the pound key. If you do not have a copy of the press release, please call the Sard Verbinen & Co.

I'm New York at 1-212-687-8080 and we will send one out to you. Alternatively, you may obtain a copy of the release at the investor support section on the company's corporate website at [www.geo-park.com](http://www.geo-park.com). a replay of today's call may be accessed through this webcast in the investor support section of the GeoPark corporate website.

Before we continue, please note that certain statements contained in the results, press release and on this conference call, are forward-looking statements rather than historical facts and are subject to risk and uncertainties that can cause actual results to differ materially from those

described.

With respect to such forward-looking statements, the company seeks protections afforded by the Private Securities Legislation Reform Act of 1995. These risks include a variety of factors, including competitive development and risk factors listed from time to time in the company's SEC reports and public releases.

Those lists are intended to identify principal factors that could cause actual results to differ materially from those described in the forward-looking statements but are not intended to represent a complete list of the company's business.

All financial figures included herein were prepared in accordance with the IFRS and are stated in U.S. dollars, unless otherwise noted. Reserve figures correspond to PRMS standards.

On the call today from GeoPark is James F. Park, chief executive officer, Augusto Zubillaga, chief operating officer, Andres Ocampo, chief financial officer, and Stacy Steimel, shareholder, value director. And now, I'll turn the call over to Mr. James Park. Mr. Park, you may begin.

**James Park – Chief Executive Officer**

Thank you and welcome everyone.

We are here with you this morning with our executive team in Buenos Aires, Argentina to report on our third quarter 2019 results, highlight the ways we focus on creating shareholder value and giving back to shareholders, and introduce our work and investment program for 2020.

Firstly, thanks to the GeoPark team for continuing to consistently execute and deliver - both operationally and financially - and continuing to fight every day to improve every element of our business.

We believe success in our business begins and ends with on-the-ground performance, performance, performance. By steadily pursuing our long-term risk-balanced, diversified-portfolio plan, GeoPark has ground out a hard-earned 17-year performance track record of production, reserve and net present value growth. In this quarter, again, we can see the team making improvements across every sector:

- Continuing oil and gas production growth in Colombia, Chile and Argentina,
- Continuing to make new oilfield discoveries and development drilling successes in Colombia and Brazil, and with expected reserve additions,

- Continuing to reduce operating and capital costs and become more efficient, which translate to the bottom-line and to our balance sheet, and
- Continuing to expand our project portfolio by acquiring new high-impact acreage in Colombia and Brazil - especially new attractive acreage surrounding the Llanos 34 block, where the National Oil Company picked GeoPark to partner with and operate in its home basin.

Our reliable record in growing our business on the ground benefits our shareholders first and foremost by our strong share price performance, which has exceeded 300% since January 2017.

With the cash flow generated by our growing business, we continue to reinvest to look for more oil and gas to increase production and reserves, and to acquire new acreage and projects on our path to capturing even more scale.

Beyond our base investment objectives, and keeping our balance sheet strong, our excess cashflow was available for an ambitious share buyback program beginning in late 2018. This program further increased our net present value on a per share basis.

Now, as an additional way to share our superior financial returns and free cash flow directly with our shareholders, GeoPark initiated a quarterly cash dividend payment, effective beginning this quarter.

We believe that a company that can consistently execute, invest, find oil, grow, and return value back to its shareholders - all funded by its own cashflow - is the right model for our industry today. In a volatile world, being able to deliver on all these fronts is the true measure of a company's durability and value.

Looking at our 2020 Work and Investment Program this is exactly what we are doing. We have a flexible work program for \$130 million to \$145 million assembled by our proven capital allocation methodology and which is targeted to:

- Increase oil and gas production by 5 to 10 %,
- Drill 36+ wells with five rigs working (25 % exploration and 75 % development),
- Carry out 3D seismic on new blocks,
- Construct and expand facilities and infrastructure, and
- Continue driving down cost and increasing efficiencies across the Company.

This program will keep GeoPark as one of the most active drillers in Latin America. We will also continue our success as a Consolidator to bid on and acquire attractive hydrocarbon blocks and

projects across our Latin American platform and expanding key partnerships - such as with Ecopetrol and ONGC from India.

In addition to the value added from our work program, we believe our shareholders will benefit from our stock performance, our share buybacks and our cash dividends.

Of course, the overall context and underlying foundation for all of GeoPark's performance is our in-house integrated-value ESG program we call S.P.E.E.D. This program was a founding element of our Company and one of our proudest accomplishments – always pushing us to be the employer-of-choice, partner-of-choice and neighbor-of-choice wherever we are operating. Thank you, and we'll be pleased to answer any questions.

**Operator**

As a reminder, if you would like to ask an audio question please press "star" and the number "1" on your telephone keypad. Again, that is "star" "1". We'll pause for just a moment. The first question comes from the line of Gavin Wylie with Scotiabank.

**Gavin Wylie – Scotiabank**

Good morning, James. Just a very quick question for me just on Guaco 1, wondering if you guys could provide a quick update on where production sits. Your IP rate was around 1,000 barrels a day rate. Just wondering kind of what we're seeing year-to-date or I guess production to date now. And if there is plans to draw any follow-ups in the 2020 budget.

**Augusto Zubillaga – Chief Operating Officer**

Hi, Gavin. Good morning. This is Zubi. As we mentioned in last call, just to remind what the prospect was, it was a combination of stratigraphic and structural type of trap. So, the well was drilled and completed, and it is on production right now. Right now, it's producing 600 barrels of oil per day with no water. So, it was completed in the Guadalupe formation, and just to add a little bit about that, we have an upside in the Mirador formation as well. So, the plan for next year is to keep drilling in that structure.

We will. We are planning to drill two more wells in the Guaco structure and according to the reserves, right now we are in the certification process. So, we would know more in the following months.

**Gavin Wylie – Scotiabank**

Excellent. Thank you.

**Operator**

Your next question will come from the line of Ian McLean with Eight Capital.

**Ian Macqueen – Eight Capital**

Morning, guys, just a quick question. I see about a \$1 - 1.5 million for Peru. The original plan was to spend \$100 million in Peru, so what are your updated plans longer term for the Peruvian assets?

**Andres Ocampo – Chief Financial Officer**

Hi, Ian. Good morning. Yes, as you pointed out, our plan was to advance with those investments following the approval of the environmental impact study which is the number one basic element that we need to be able to move forward in our investments in Peru. A few months ago, we announced that we were withdrawing the environmental impact study to re-file it.

And currently we are working on developing the plan on how that new document will be filed. And at this point, we'll have clarity on the timing for that or when that document is going to be approved or re-filed.

And that's why we have not allocated any significant investments in Peru during 2020. Our hope is that we can move to develop a plan faster, but until we have a more definitive or more clarity on how fast we can move there, we are not allocating any additional capital to Peru.

**Ian Macqueen – Eight Capital**

Perfect. Thanks very much, guys.

**Andres Ocampo – Chief Financial Officer**

Thank you, Ian.

**Operator**

Again, to ask an audio question, please press star, one. The next question will come from the line of Miguel Ospina of Compass Group.

**Miguel Ospina – Compass Group**

Hi everyone, thank you for the presentation. My question is related to Ecuador, could you give us more detail on the development program for next year and how much contribution do you expect in terms of production next year as well? Thank you.

**Andres Ocampo – Chief Financial Officer**

We have zero production associated to Ecuador in 2020, mainly because of our activities there are purely exploration.

We have a budget of approximately \$8 million to \$10 million allocated to Ecuador for 2020, and that is going to be split in two main activities. One is the acquisition of 3D seismic in the Espejo Block which is operated by GeoPark with 50 % working interest. And the drilling of one well in the Perico block, which is not operated by GeoPark, that is going to happen most likely closer to the fourth quarter of the year. So those CapEx also anticipate some cost associated to a second exploration well in that block that will occur in the first quarter of 2021.

So, it's basically, one well at the end of 2020, and part of the CapEx that you see there is related to costs that are related to a well that is going to occur most likely in the fourth quarter of 2021.

So, two wells, one in 2020, one in 2021, plus the seismic that we're doing. And as I said at the beginning, we typically don't associate production to drilling exploration prospects, so we fully raised them coming with zero production. That's not our hope, but that's the way we give our guidance.

**Miguel Ospina – Compass Group**

Perfect, thank you.

**Andres Ocampo – Chief Financial Officer**

Great, thanks to you.

**Operator**

As a final reminder, if you would like to ask an audio question, please press star, one. And with no further audio question, I will now hand the controller back to Mr. James Park for closing remarks.

**James Park – Chief Executive Officer**

Thank you everybody for your interest in GeoPark and your continued support of our Company. We encourage you to please visit us at our operations in each country and call us at any time for more information. Thank you.

**Operator**

This does conclude today's conference call. We thank you for your participation and ask that you please disconnect your lines.

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